And YOUR directions are going to get them to head in the right direction

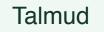
Listening for is different than listening to

Your client already knows what they need

If you are a brilliant listener who doesn't interrupt your client will think you are brilliant - because he will have been listening to himself

Principles of Coaching

Success Comes From Within Coaching Is not building a fire under people; it's igniting the spark within them Coaching comes from the heart not from the head. People recognize the difference between the two



When you see yourself differently people start to act differently



The Most Powerful Coaching Tool Is Your Imagination

